



# Medi-Cal Palliative Care Managed Care Plan (MCP) Learning Community

**Welcome to the Kickoff Webinar!**  
October 22, 2021

Webinar begins at 12:00 noon



# Intersection of CalAIM and Palliative Care



**Jill Donnelly, MPH**  
Director, Medicaid Policy & Programs  
Aurrera Health

**ECM/Community Supports (ILOS) and Palliative Care: Considerations for MCPs**

Jill Donnelly, MPH  
Director of Medicaid Policy and Programs  
Aurrera Health Group

**Agenda**

- Intro to CalAIM
- Overview of Enhanced Care Management (ECM) and Community Supports (ILOS)
- MCP Responsibilities
- Program Alignments: Palliative Care and ECM/Community Supports (ILOS)
- MCP Considerations and Opportunities for ECM/Palliative Care Alignment and Integration
- Resources

**Intro to CalAIM**

**What is CalAIM?**

- CalAIM is a multi-year initiative led by DHCS that aims to improve the quality of life and health outcomes of Medi-Cal beneficiaries by implementing delivery system and payment reforms across the program.
- CalAIM leverages Medicaid as a tool to help address many of the complex challenges facing California's most vulnerable residents and takes a person-centered approach that targets social determinants of health and reduces health disparities and inequities.

## CalAIM Goals

- Identify and manage member risk and need through whole person care approaches and addressing Social Determinants of Health
- Move Medi-Cal to a more consistent and seamless system by reducing complexity and increasing flexibility
- Improve quality outcomes, reduce health disparities, and drive delivery system transformation and innovation through value-based initiatives, modernization of systems and payment reform

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## Overview of ECM & Community Supports (ILOS)

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## Levels of Care Management



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## ECM & Community Supports (ILOS)

**Enhanced Care Management**

A Medi-Cal managed care benefit that will address clinical and non-clinical needs of high-need, high-cost individuals through the coordination of services and comprehensive care management.

**Community Supports (ILOS)**

Services that Medi-Cal managed care plans are strongly encouraged but not required to provide "in lieu of" / as substitute for utilization of other services or settings such as hospital or skilled nursing facility admissions, discharge delays, or emergency department use.

\*ECM and ILOS will build on the design and learnings from California's Whole Person Care Pilots (WPC) and Health Homes Program (HHP) and will replace both models to scale interventions to a statewide care management approach.

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## ECM Core Services



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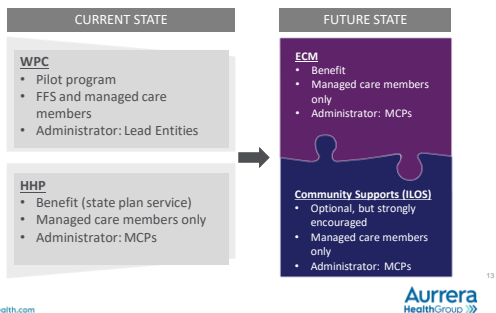
## Community Supports (ILOS) – Menu of Options

- Housing Transition and Navigation Services
  - Housing Deposits
  - Housing Tenancy and Sustaining Services
  - Short-Term Post-Hospitalization Housing
  - Recuperative Care (Medical Respite)
  - Respite Services
  - Day Habilitation Services
- Nursing Facility Transition/Diversion to Assisted Living Facilities
  - Community Transition Services/Nursing Facility Transition to a Home
  - Personal Care and Homemaker Services
  - Environmental Accessibility Adaptations
  - Medically Supportive Food/ Meals/Medically Tailored Meals
- Sobering Centers
  - Asthma Remediation

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### HHP/WPC Transition to ECM/Community Supports (ILOS)



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### ECM Populations of Focus

Adults	Children/Youth up to 21
1) Individuals and families experiencing Homelessness;	2) High utilizers;
2) High Utilizers;	3) SED, identified to be at Clinical High Risk (CHR) for psychosis or experiencing a First Episode of Psychosis;
3) Adults with Serious Mental Illness (SMI) / Substance Use Disorder (SUD);	4) Incarcerated and Transitioning to the Community;
4) Incarcerated and Transitioning to the Community;	5) Enrolled in CCS / CCS Whole Child Model (WCM) with Additional Needs beyond CCS;
5) At risk for Institutionalization and Eligible for LTC;	6) Involved in Child Welfare (including those with a history of involvement, and foster care up to 26).
6) Nursing facility Residents Transitioning to the Community.	

Populations have been defined     Additional details are forthcoming

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### ECM/Community Supports (ILOS) Implementation Timeline

**ECM go-live will occur in stages, by Population of Focus.**

Populations of Focus	Go-Live Timing
1. Individuals and Families Experiencing Homelessness	January 2022
2. Adult High Utilizers	(WPC/HHP counties);
3. Adults with Serious Mental Illness (SMI) / Substance Use Disorder (SUD)	July 2022 (other counties)
4. Incarcerated and Transitioning to the Community	January 2023
5. At Risk for Institutionalization and Eligible for LTC	
6. Nursing Facility Residents Transitioning to the Community	
7. Children / Youth Populations of Focus	July 2023

Note: This timeline is simplified. Stakeholders in WPC Counties should refer to the more detailed timelines [here](#).

**Community Supports will launch as an option statewide in January 2022.**

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### ECM & Community Supports MCP Responsibilities

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### ECM & Community Supports (ILOS) MCP Responsibilities

- Model of Care
- Provider readiness
- Internal readiness
- Ongoing

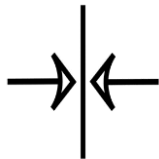
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### Program Alignments: Palliative Care and ECM/Community Supports (ILOS)

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## Program Alignments: ECM/CS + PC



- Patient populations
  - Support for both members and their caregivers
  - High utilizers (ECM has no diagnosis criteria)
  - Individuals at risk for institutionalization and eligible for LTC
  - Nursing facility residents transitioning to the community
- Patient-centered goal setting
- Team-based care across settings
- Community-based services
- Navigating complex physical health, behavioral health, and social needs
- Methods for identification
  - MCP proactive identification through algorithm
  - Provider referrals
  - Member self-referral

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## Shared Challenges: ECM/CS + PC

- Timely member identification
- Meeting criteria
- Member engagement
- Data sharing
- Maintaining adequate staffing/growing capacity
- Sustainable payment models
- Claims/encounters

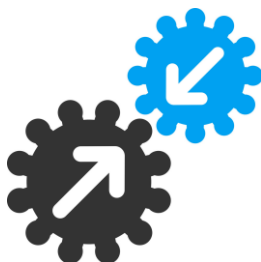


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## Opportunities for Future Alignment and Integration

- Bi-directional provider training
- Care team integration
- Member education
- Provider linkages to promote referrals
- MCP internal training and integration (UM, CM, call center)
- Case conferencing
- Data sharing with ECM/Community Supports providers, IPAs, MSOs, etc.
  - Care plans
  - POLST
  - Eligibility/enrollment



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## MCP Considerations and Opportunities for ECM/Palliative Care Alignment and Integration



## MCP Considerations

- Statewide variation
  - PC currently statewide, ECM will launch in phases
- Determining duplication
- Network limitations
  - ECM will leverage existing HHP and WPC networks for phase one, but MCPs will need to establish entirely new networks in non-HHP/WPC counties
  - PC networks vary by MCP and region
  - Vendor type: single vs. network of vendors
- Launching ECM/Community Supports will be more resource intensive for MCPs that did not participate in HHP/WPC

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## MCP Opportunities

- New referrals for members eligible for both ECM and Palliative Care
  - Assigning to appropriate providers
  - Ensuring coordination between ECM and PC providers – data sharing, establishing care conferences, coordinating with PCPs, specialists, social service providers
- Opportunity to rebuild/refresh Palliative Care to coordinate more closely with CalAIM initiatives
- Late go-lives
  - LTC carve-in
  - Child and Youth go-live – opportunity to integrate with Pediatric Palliative Care
- Organizational restructuring for Population Health Management (PHM)
  - Challenges of internal silos – opportunity to bring together disparate programs

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# Resources

# ECM/ILOS Guidance and Resources

- DHCS Websites**
  - [CalAIM](#)
  - [ECM/ILOS](#)
- Available DHCS Policy Decisions and Guidance**
  - [Finalized DHCS-MCP ECM and ILOS Contract Template](#)
  - [Finalized ECM and ILOS Standard Provider Terms and Conditions](#)
  - [Finalized CalAIM ECM and ILOS Model of Care Template](#)
  - [Finalized ECM Key Design Implementation Decisions](#) (includes Populations of Focus definitions and ECM overlap guidance)
  - [Finalized ECM & ILOS Coding Options](#)
  - [ECM/ILOS FAQs](#)
  - [ILOS Pricing Guidance](#) (non-binding)
  - [ECM Policy Guide](#)
  - [ILOS Policy Guide](#)
  - [NPI Application Guidance](#)
  - [Community Supports Elections through July 2022](#)

# Forthcoming Releases & MCP Deadlines

## MCP Submission Dates

- **September 1:** Model of Care (MOC) Template Submission #2
- **October 1:** MOC Template Submission #3
- **Fall (Date TBD):** Incentive Payment Need and Gap Assessment & Gap Closure Implementation Plan

## ECM & ILOS Document Anticipated Release Schedule

- **Draft ECM & ILOS Member Information File / Invoicing and Billing Guidance:** released for comment in Aug. ; final to be published in Oct.
- **Draft ECM & ILOS Quarterly Implementation Proposal:** released for comment in Aug. ; final to be published in Oct.
- **ECM & ILOS Policy Guides & All Plan Letters (APLs):** to be published in Oct.
- **Draft Incentive Payment APL:** released for comment in Aug. ; final to be published in the Fall
- **Next round of Frequently Asked Questions:** to be published in the Fall
- **Final ECM Rates:** were shared with MCPs in late Sept.

# Questions?

For more information about CalAIM, visit:  
<https://www.dhcs.ca.gov/provgovpart/Pages/CalAIM.aspx>

For more information about ECM and ILOS, visit:  
<https://www.dhcs.ca.gov/Pages/ECMandILOS.aspx>

Send questions or comments to  
[CalAIM@DHCS.ca.gov](mailto:CalAIM@DHCS.ca.gov)